

# ACES

Americans for the Competitive  
Enterprise System, Inc.

## 2019 - 2020 Annual Report

### ACES Mission

*Americans for the Competitive Enterprise System, Inc. is a non-profit, non-political, educational organization promoting the understanding of free market economics to students, teachers and the general public through partnerships between the business and education communities.*



On behalf of the ACES Staff and Board of Directors, we thank the people, organizations, and schools listed on these pages for their commitment to free enterprise education. Your support and partnership make all the difference in what we do.

As I come to complete my first year as ACES Executive Director, I can truly say it has been a year unlike any other. While the COVID-19 Pandemic may have caused our PA Business Week programs to slow down, I am thankful for that time to focus on the growth of our organization. ACES has utilized this time to make technology updates, and software improvements. We also developed a new program to connect the education and business community through our new Business Speaker Series.

The students ACES impacts would not be possible without you. Thank you for your continued dedication to ACES, and the next generation of decision makers, business leaders, and entrepreneurs!

*Stacy Bartholomew*

ACES Executive Director

### Meet our Board of Directors and Staff



L-R: Jeremy Lincoln, Stacy Bartholomew, Mark Ferrara, Julie Donaldson, Nate Ross, Sarah Palmer, Boo Hagerty, Yvonne Best-Proctor, John Krahe, Val Laufenberg, and Jim Ohrn

Not Pictured: Ryan Katen

# Pennsylvania Business Week

## 2019 - 2020 Pennsylvania Business Week Statistics

**1,360** Number of students who participated in Pennsylvania Business Week

**96%** Students who said they have a better understanding of how business operates in the U.S. economy

**91%** Students who rated their week as good or excellent



**\$12,950** Top Company prize money awarded to winning student teams in the 2019 - 2020 academic year

**83%** Students who said Pennsylvania Business Week raised their awareness of career opportunities in their local communities

## Pennsylvania Business Week Participating High Schools

Cambridge Springs High School  
Coordinators: Vickie Schultz & Bryan Costa

Maplewood High School  
Coordinator: Nate Youngblood

Corry Area High School  
Coordinator: Susan Bogert

New Castle High School  
Coordinators: Stephanie Gibson & Kim Camerot

Fort LeBoeuf High School  
Coordinator: Debbie Humphreys

Saegertown High School  
Coordinator: Tim Houck

Girard High School  
Coordinator: Antonella Spinelli

Sharpsville High School  
Coordinator: Carol Houck

Greenville High School  
Coordinator: Jennifer Hawthorne

Youngsville High School  
Coordinator: Barb Emahizer

Hickory High School  
Coordinator: Barb Knauff



*ACES would like to thank all of the participating high schools and their districts for continuing their effort of enriching the lives and education of their students with their ongoing support of the Pennsylvania Business Week program.*

"We all have a better understanding of what goes on in the workplace. Classroom learning is critical, but I believe that the hands-on activity during Business week gives us a broader understanding of what business is all about." - Dan R., Business Week Participant

**For more information on how to bring  
Pennsylvania Business Week to your school,  
Visit our Website or Call us Today!  
[www.aceserie.org](http://www.aceserie.org) (814) 456-7007**

## Financial Statement

### REVENUE & SUPPORT

	<u>May 31, 2020</u>	<u>May 31, 2019</u>
Contributed Services, Volunteers, & In-Kind	\$436,293	\$415,511
PA Business Week Contributions	\$133,789	\$151,949
Corporate, Foundations, Associations & Individual Contributions	\$53,908	\$42,548
Other	\$16,671	\$14,494
<b>TOTAL REVENUE &amp; SUPPORT</b>	<b>\$640,661</b>	<b>\$624,502</b>

### EXPENSES

Contributed Services, Volunteers, & In-Kind	\$436,293	\$415,511
Instruction, Education & Programming	\$151,959	\$130,185
Administrative	\$63,501	\$64,415
Fundraising	\$26,823	\$22,166
<b>TOTAL EXPENSES</b>	<b>\$678,576</b>	<b>\$632,277</b>

<b>CHANGE IN NET ASSETS</b>	<b>(\$37,915)</b>	<b>(\$7,775)</b>
-----------------------------	-------------------	------------------

## Thank You to our Sponsors and Volunteers!

We would like to thank each of our Donors and Volunteers for helping to make our mission possible; we could not exist without you! ACES strives to recognize everyone who has helped make this past year a success. Please accept our apologies and let us know if we unintentionally missed your support.

Additionally, many local businesses in the regions we serve, have generously donated prizes for the student competitions. They are too numerous to list, but we thank them for their generosity.

ACES would also like to thank our anonymous donors.

## Major Donors

**Arlene H. Smith  
Charitable  
Foundation**



**Marguerite B. Baker  
Charitable Fund**

**May Emma Hoyt  
Foundation**

**The Merwin  
Foundation**



**UPMC  
HEALTH PLAN**

## EITC Donors

Custom Engineering Co.  
Erie Insurance  
MacDonald Illig Attorneys  
Marquette Savings Bank

Plastikos, Inc.  
UPMC Health Plan  
Waste Management

## In-Kind Donors

Chris Morey  
ECCA  
Howard Industries  
Manufacturer & Business Association

McCarty Printing  
Palace Business Centers  
Professional Development Associates, Inc.

## Foundation Donors

Arlene H. Smith Charitable Foundation  
Community Foundation of W PA & E OH  
Community Foundation of Warren County  
Corry Community Foundation  
Crawford Heritage Community Foundation  
DeFrees Family Memorial Fund  
Fort LeBoeuf Foundation

Girard School District Foundation  
Lawrence County Learning Center  
Marguerite B. Baker Charitable Fund  
May Emma Hoyt Foundation  
Northwest Charitable Foundation, Inc.  
The Betts Foundation  
The Merwin Foundation

## Corporate Donors

A Caplan Company  
Anderson Coach & Travel  
Balance Veterinary Rehabilitation Services  
Barnhart - Davis NAPA  
Bear's Furniture & Mattress  
Bittel & Company  
Black, Bashor & Porsch, LLP  
Bonnell's Collision Center  
Bracken Funeral Home  
Burton Funeral Homes  
Cianci's Motel and Suites  
Community Health Net  
Corry Central Labor Club  
Corry Counseling Services  
Corry FCU  
Corry Lumber  
Corry Manufacturing Co.  
Corry Moose Lodge 98  
Craig Newell Welding Inc.  
Custom Engineering Co.  
David S. Teufel, D.D.S.  
Dinsmore & Shohl LLP  
E. L. Heard & Son, Inc.  
Ellwood National Forge  
Erie Insurance  
Erie Press Systems  
Eriez Manufacturing  
Ernst Conservation Seeds Inc.  
First National Bank of PA  
Flynn's Tire  
FNB Wealth Management Group  
Fort LeBoeuf American Legion Post #285  
Gannon University  
G.P. Construction  
Giant Eagle #4077  
Giant Eagle #8386  
Girard Federation of Teachers  
Greenville Care Fill Pharmacy  
Greenville Savings Bank  
H&R Block  
Hagan Business Machines of Meadville  
Hamot Health Foundation  
Herrmann's Water, Inc.  
HHSDR Architects/Engineers  
Huntington National Bank  
Hyper-Tek Precision Mfg., Inc.  
ILSCO Extrusions, Inc.  
JKS Finishers Inc.  
Keeler Contracting & Storage  
Kiwanis Club of Cambridge Springs  
Knights of St. John Building Assn.  
Knorr Electric, LLC  
Kraynak's  
Lake Erie Community FCU  
Leisure Time Honda - Suzuki  
Library Bar & Grill  
Lincoln Recycling  
Lock Stock and Barrel  
MacDonald Illig Attorneys  
Mancino's Driving School Inc.  
Manufacturer & Business Association  
Marquette Savings Bank  
Mercer County State Bank  
MPE Machine Tool, Inc.  
Northwest Bank  
Northwestern Manufacturing  
Northwestern REC  
Olewine Financial Group  
Parker Lord Corporation  
Penn State Shenango  
Peterson Bros., Inc.  
PHB Inc.  
Plastikos, Inc.  
Pittsburgh Technical Institute  
Ralph C. Mehler Agency, Inc.  
Reeves Information Technology  
SEPCO - Erie  
Sharpsville Container  
Sharpsville Floral  
Shorts Tool & Mfg., Inc.  
Signal-Tech  
Stuart Tool & Die, Inc.  
Sunbelt Transformer  
SwissAero Inc.  
Thomas Erie, Inc.  
Thomas Family Dentistry  
United Refining Company  
UPMC Health Plan  
Van Air Systems  
Venango Machine Company  
VFW Bruce Shorts Post 5958  
Waste Management  
Wegman's Food Markets, Inc.  
Widget Financial

## Individual Donors

Debbie Anderson	Rosemary Eller	Joseph Legnasky
John Anderson	Janae Fling	Jeremy Lincoln
Stacy Bartholomew	Thomas Fontecchio	Mr. & Mrs. Eric Louis
Sam Biasucci (†)	Dr. Doris Gernovich	Luke Mariotti
James Black	Donna Grenberg	Amy McDonald
Pamela Bracken	Thomas Hagen	Donna Miller
William Bracken	Aimee & Boo Hagerty	Sue & Jim Ohrn
Lacy Brant	Mr. & Mrs. Jacob Hagmaier	Anna Robinson
Jay Davids	Delores Hale	Nathan, Kristyn, Slider & Olive Ross
Dale & Barbara Deist	Donna Haskins	Mark Sander
Chris	Scott Hoover	Kelly Soety
Gail Crotty	Chuck & Louanne Jenkins	Debra Spaulding
Karen Croyle	Lori Joint	Antonella Spinelli
Deborah Cunningham	Bruce & Bonnie Kern	Jennifer Tolbert
Julie & Michael Donaldson	Fred Kiser	James Waldemarson
Steven Drake	Beth Klauk	Brian Welch
Courtney Edwards	Laura & Chris Krasinski	Dave Winn
Rob & Danielle Elchynski	Valerie Laufenberg	Carl & Jessica Wolfrom



*"The overall program gives them a lot to think about, and many tell me they never considered a career in business before this experience. Seeing how it all works together is the highlight for me."*

*- PA Business Week Advisor*



## Volunteer Speakers

Shawn Anderson	Shawn Gross	Dr. Michael Messina	Nate Ross
John Buchna	Boo Hagerty	Jim Ohrn	Evan Tinstman
Peter Burton	Paul Hoffman	Sarah Palmer	Amy Wanchisin
Vince Cardamon	Maggie Horne	Tom Roberts	Lon Wilson
Joe Gabriel	Larry Kelly	Dr. Rick Stachel	
Don Goetz	Dr. Joseph Kuvshinikov	Mark Rose	

## Volunteer Business Advisors

Fred Adams	Melinda Fadden	Emma Messett
Amy Allen	Mark Ferrara	SFC John Miller
John Anderson	Kerri Fleet	Brian Nespor
Courtney Anderson-Saylor	Dennis Fortin	Sarah Palmer
Shana Bailey	Jeff Frantz	Ray Patterson
Septimus Bean	Dr. Richard Friesen	Jean Pitzer
Sam Biasucci (†)	David Grande	Denise Puskar
Steve Bishop	Chuck Greggs	Lori Rater
Jim Black	Nick Heil	Amanda Rhoades
Marcus Borowsky	Stacey Heiser	Nate Ross
Jeff Bobin	Dave Jackson	Gary Saymansky
Roger Burlingame	Chuck Jenkins	Joe Scungio
Sam Catania	Emma Jones	Ray Slovesko
CJ Church	Scott Jones	Kelly Soety
Nick Cianci	Pat Jordan	Kim Spence
Tom Darby	Linda King	Justin Spierling
Pat Dean	Jeff Linn	CPT Ken Swanson
Rebecca Dean	Jeff Lund	Justin Terrill
Suzanne Ditty	Payton Lundell	Michaela Thomas
Brooke Doerfler	Jon Maker	Evan Tinstman
Steve Drake	Rick Mancino	Tom Vaughn
Sgt. David Dunton	Amber Maynard	Kara Wasser
Joe Evans	Michael McConnell	Chris Work

## Volunteer Competition Judges

Fred Adams	Harold Fox	Dr. Bruce Kibler	Val Rose
Carmen Aiello	Andy Foyle	Dr. Joseph Kuvshnikov	Amy Rowe
Debbie Anderson	Frank Gargiulo	Mike Latimer	Terry Sage
John Apa	Kyle Gates	Matt Lauther	Marcus Schlegel
Anita Baker	Dee Gillette	Pamela Marlowe	Stephanie Schneider
Geneva Baker	Jeff Gilley	Kevin McDermott	Ben Schlipf
Meagan Billyk	Brad Gosser	Tim McGonigle	Tricia Schweiss
Ed Bogert	Jennifer Gourley	Emma Messett	Jason Shaffer
Kevin Bourgoine	David Grande	Jill Meszaros	Tina Siege
Sam Braun	Dr. Morren Greenburg	Rob Myers	Dave Smith
Jennifer Brown	Sherry Greenburg	Brian Nespor	Russel Smith
Shelby Camerlengo	James Gulla	Carey Noble	Lisa Songer
Dr. Renee Castrigano	Stephanie Hajec	Chelsea Oliver	Bill Stafford
Maryanne Chaffee	Delores Hale	Bob Paris	Amy Stapleton
Gail Cook	Melissa Hamilton	Jackie Parker	Lora Tarby
Daniela Covert	Travis Hobson	Carl Parkin	Jerry Trontel
Kelly Cragg	Vicki Horrell	Anna Pascarella	Jay Verno
Ashley Crum	Nicole Hyatt	Katie Phillips	Dr. Emma Wei
Ryan Davis	Mandi Johnson	Cliff Pier	Bill West
Andrea Douds	Gary Jones	Ron Piso	Michael Williams
Bill Dungee	Stephen Jurrissin	Andy Pratt	Stacey Wolf
Matthew Fabian	Rick Kalchthaler	Lori Reeves	Dr. Jinhee Yoo
Scott Fogle			



## You make the difference in all that we do

Due to the COVID-19 Pandemic ACES unfortunately had to postpone 4 programs and events in the 19-20 school year. ACES remains strong to our mission and has utilized this time to focus on growth and improvement, to better serve our students for years to come. With your help, ACES plans to return stronger than ever.

We are already scheduling our PA Business Week Programs for the next school year, and anticipate over 1,000 students! You are the reason our work is possible, and we hope you will continue to partner with ACES as we move forward.

The students' lives that are forever changed by this program, would not happen without you. If you wish to continue investing in the future workforce of America, please click the "**I CARE**" button below. If you would prefer to make smaller monthly contributions, please follow the link and click the "Make this a monthly donation" box.

[I CARE](#)