2022-2023 Annual Report







www.aceserie.org

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Mission **(**

ACES is a nonprofit, non-political educational organization promoting the understanding of free market economics to students, teachers, and the general public through partnerships between the business and education communities.

<u>A Word From Our Chair</u>

ACES continues to leave a monumental impact on students across our region. It was a pleasure to see that ACES was able to provide programming to 10 area schools this year. The lessons and skills that ACES provides go beyond the classroom, with the ultimate goal of creating a better workforce and local economy of the future. Our dedicated Executive Director, Stacy Bartholomew, and Programs Manager, Troy Adams, bring positive energy and enthusiasm each day to make the biggest impact possible. Beyond that, none of this would be possible without our generous donors, valuable volunteers, and partnerships with our many schools and districts. The ACES Board of Directors and myself would like to thank everyone that helps make an impact on these young minds each and every day.

Nathan Ross, Board Chairman

Awards Luncheon

ACES Annual Luncheon returned to honor two crucial members of our Erie community: Valerie Laufenberg was recognized as the 2023 Bob and Betty Merwin Outstanding Citizen, and Sue Bogert of Corry Area School District was recognized as the 2023 ACES Educator of the Year.

To see more about the event, please visit the links below!







Board of Directors & Staff



NATHAN D. ROSS **BOARD CHAIRMAN**



CHARLES "BOO" HAGERTY VICE BOARD CHARIMAN



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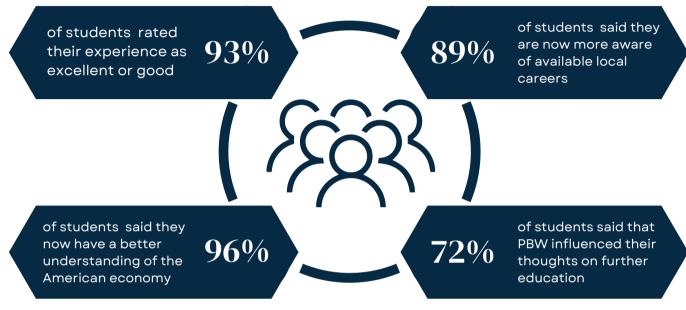


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Pennsylvania Business Week Statistics

ACES has once again brought back Pennsylvania Business Week to nearby schools for the 2022-2023 school year! We are thrilled to share this years following results with you!

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*based on 757 completed student evaluations

\$15,100 in Top Company prize money was awarded to winning student teams in the 2022-2023 Pennsylvania Business Week programming year.

"I had a great time during Business Week. It tested my ability to communicate with others and lead a group. Even if you are not going into business, the skills that come with running a business work in any occupation, and the skills that I learned from this week will follow me throughout the rest of my life."

~ PBW Graduate at Hickory High School

Want to bring PBW to your school?

For information on how to bring PBW to your school, visit our website, aceserie.org, or contact ACES Executive Director, Stacy Bartholomew, at 814-456-7007 or stacy@aceserie.org.

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Current PBW Schools

ACES would like to thank all of the participating 2023-2024 high schools and their districts for continuing their effort of enriching the lives and education of their students with their ongoing support of the Pennsylvania Business Week program.

Cambridge Springs High School Junior Class Principal: Kylene Koper Coordinator: Vickie Schultz

Corry Area High School Junior Class Principal: Andrew Passinger Coordinator: Susan Bogert

Fort LeBoeuf High School Junior Class Principal: Martin Rimpa Coordinator: Cara Gadley

Girard High School Junior Class Principal: Eric Louis Coordinator: Antonella Spinelli

> Greenville High School Senior Class Principal: Jeff Keeling Coordinator: Jennifer Hawthorne

Hickory High School Senior Class Principal: Chris Gill Coordinator: Barb Knauff

Maplewood High School Junior Class Principal: Kenneth Wolfarth Coordinator: Mark Eisert

New Castle High School Senior Class Principal: Sean VanEman Coordinators: Stephanie Gibson & Kim Camerot

> Saegertown High School Junior Class Principals: Erica Howick Coordinator: Tim Houck

Union City High School Junior Class Principal: Dan Keefer Coordinator: Anne Conte



"The entire program, from start to finish, is so well organized and run, especially in the manner that students become more involved day to day. I credit the lay-out of the week in such a sequential business order that makes sense to the students." DRW/ A bisment Combridge Science With School

~ PBW Advisor at Cambridge Springs High School

Check out the results from our current programs by clicking or scanning the QR code!



ACES Financials



Financial Statement

REVENUE & SUPPORT Contributed Services, Volunteers, & In-Kind PA Business Week Contributions Corporate, Foundations, Associations & Individual Contributions Other/Government Stimulus Support	<u>May 31, 2023</u> \$421,500 \$163,443 \$23,132 \$1,836	<u>May 31, 2022</u> \$394,531 \$126,857 \$39,215 \$18,393
TOTAL REVENUE & SUPPORT	\$606,239	\$578,996
EXPENSES		
Contributed Services, Volunteers, & In-Kind	\$421,500	\$394,531
Instruction, Education & Programming	\$125,397	\$102,716
Administrative	\$54,126	\$43,779
Fundraising	\$15,813	\$15,029
Total Expenses	<u>\$616,836</u>	<u>\$556,055</u>
CHANGE IN NET ASSETS	(\$10,597)	\$22,941

A Word From Our Treasurer

The year ending May 31, 2023 was an exciting and fulfilling period as we brought our Pennsylvania Business Week program to 10 high schools in Erie, Crawford, Mercer, and Lawrence counties. We are so appreciative of the financial support and volunteer services that we continue to receive from local businesses and individuals as we

educate our youth on the importance and the strength of the American free enterprise system. This week-long experience changes the trajectory of many of these students' lives as they become more informed on the challenges and opportunities they will face as they prepare for their future. I also salute the talented team of employees that make this PBW program possible!

Jim Ohrn, ACES Treasurer



Thank You to Our Sponsors and Volunteers

We would like to thank each of our donors and volunteers for helping to make our mission possible; we could not exist without you! ACES strives to recognize everyone who has helped make this past year a success. Please accept our apologies and let us know if we unintentionally missed your support.

Additionally, many local businesses in the regions we serve, have generously donated prizes for the student competitions. They are too numerous to list, but we thank them for their generosity.

ACES would also like to thank our anonymous donors.

Major Donors

Arlene H. Smith Charitable Foundation







May Emma Hoyt Foundation



PennState Behrend

Black School of Business

UPMC HEALTH PLAN





Mark & Valerie Rose









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EITC Donors

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Foundation Donors

Almira Foundation Amazon Smile Arlene H. Smith Charitable Foundation Community Foundation of W. PA & E. OH **Corry Community Foundation** Crawford Heritage Community Foundation **Erie Community Foundation First Energy Foundation** Fort LeBoeuf Foundation **Girard School District Foundation** Hamot Health Foundation Lawrence Community Foundation Impact Fund Lawrence County Learning Center May Emma Hoyt Foundation Parker Hannifin Foundation The Dietrich Foundation (Greenville, PA Fund of The Pittsburgh Foundation) Wabtec Foundation

In-Kind Donors

Cianci's Motels and Suites Delta Sonic Domino's - Saegertown ECCA FASTSIGNS of Erie Manufacturer and Business Association Maple Donuts McCarty Printing National Logistics Network PA Army National Guard Palace Center Pizza Joe's - Saegertown Saegertown Beverage Sharon Herald The Nutrition Group Tim Horton's - Girard Vocelli's - Saegertown



Individual Donors

Fred Adams Troy Adams Carl Leonard Archacki Stacy Bartholomew Harriet E. Beckman Ed & Yvonne Best-Proctor Joan Biasucci Jim & Ruthanne Black Dale & Barbara Deist Michael Divito Rob & Danielle Elchynski Rosemary & Ed Eller Thomas Hagen

Aimee & Boo Hagerty Courtney Hagmaier Jacob Hagmaier Family Delores Hale Donna Haskins Chuck & Louanne Jenkins Lori Joint Bruce & Bonnie Kern Valerie Laufenberg Jeremy Lincoln Andrew Lincoln Mary Lou Neithamer Craig & Cindy Newell Jim & Sue Ohrn Martin & Noelle Rizzo Mark & Valerie Rose Kristyn & Nate Ross Family Josh Schmalstieg Antonelli Spinelli Matthew & Yasmin Stearns Jim & Sharon Stoik James Waldemarson Susan & Mike Weber John Wilson Carl M. & Jessica L. Wolfrom

Corporate Donors

A. Caplan Company Acutec Precision Aerospace, Inc. Anderson Coach & Travel **Balance Veterinary Rehabilitation Services** Berner International Betts Industries, Inc. **Bittel: Company Insurance** Black School of Business, Penn State Behrend **Burton Funeral Homes** Channellock **Clarion County Community Bank Community Health Net Connecting Hands** Corry Central Labor Club Corry Counseling Corry Federal Credit Union Corry Memorial Hospital Corry Moose Lodge #98 Craig Newell Welding **Cronimet Specialty Metals** Crotty Chevrolet Custom Engineering Co. David S. Teufel, D.D.S. **Davis Security DiFrischia Recycling Dinsmore & Shohl LLP** Doleski & Wolfrod Orthodontics P.C. Donovan and Bauer Auto Group Douglas N. Smith, DMD, MDS Elks Club BPOE 769 Ellwood National Forge Erie Homes for Children & Adults ErieTec, Inc. Eriez Manufacturing Co. **Ernst Conservation Seed Equitable Advisors** First Choice Federal Credit Union First National Bank First National Bank Wealth Management **Gannon University GBU** Life **Girard Federation of Teachers Girard School District** Greenville Elks BPOE #145 Greenville-Reynolds Development Corp **Greenville Rotary Club** Hagan Business Machines of Meadville HBK CPA's & Consultants

Highpoint Tool and Machine Hudson Companies Humes Chrysler Jeep Dodge Hyper-Tek Precision Manufacturing Imperial Carbide, Inc. John Krol Post 6773 Kalchthaler Insurance Agency **Keeler Contracting LLC Kiwanis Club of Cambridge Springs KML** Industrial Supply Knights of St. John **Knorr Electric** Leisure Time Powersports Lillis, McKibben, Bongiovanni & Co. Lincoln Recycling **MAJR** Products Corporation Manufacturer & Business Association Maple Donuts McGill Power Bell & Associates, LLP Meadville Medical Center Mercer County State Bank Northern Pennsylvania Regional College Northwest Bank Northwestern Manufacturing Northwestern REC Assoc., Inc. **One Federal Credit Union** Peterson Bros., Inc. Plastikos Medical **Plyler Entry Systems PNC Financial Group** Pruckner & Clapp Family Dentistry **Robertson Kitchens Ron Jones Hardwood Sales** Sam's Club **SEPCO - Erie** Steadman Law Office, PC TechWorx, LLC Thiel College Tonnard MFG Corp Uline **UPMC** Health Plan Van Air Systems Venango Machine Co. VFW Bruce Shorts Post 5958 Walmart Supercenter Wegmans Widget Financial

Volunteer Business Advisors

Amy Allen Carl Archacki **Robert Barton** Lauren Bell Samantha Bengel Georgette Bennett **Kim Bidwell** Jim Black **Bernie Blore Clay Brocious** Shelby Brown Paul Bucciarelli Zachary Champine Tom Darby Mindy Fadden **Alexis Fish** Kerri Fleet Jeff Frantz Jessica Garrity Jessica Gotch

Michael Graham

James Gulla Eric Gurdak **Delores Hale** James Harris Samuel Haworth **Stacey Heiser** Paul Herrmann Sam Huston **Chuck Jenkins** Justin Johnson Marty Johnson Scott Jones Emma Jones Pat Jordan Fran Joseph Katie Krasa Dave Leyde Michael McConnell Jason McCrav

Sam McGarvey Maryann Mennano James Monpas Chelsea Oliver Mike Orr Sarah Palmer Carl Parkin Samuel Riley **Keiuffer Ritter** Jim Robertson Jacob Roser Dave Scheppelmann **Ben Schlipf Justin Terrill Rvan Thomas** Miranda Turner Adam Williams Zachary Williams **Mike Williams** Carl Wolfrom

Volunteer Speakers

Jeff Bobin John Buchna Peter Burton Tom Camillo Nick Cianci Brittany Feevey Shawn Gross Boo Hagerty Christopher Harben Marlene Jenkins Angela Johnson Larry Kelly Joe Kuvshinikov Joseph Ladisic Julie Lapiska Val Laufenberg James Ohrn Joe Ribley Mark Rose Bill Taylor Lauren Theisen Michael Williams



Volunteer Judges

Carmen Aiello Ed Althof Chris Anderson John Anderson Carl Archacki Shana Bailev Geneva Baker Jeff Barron **Brian Bedow** Stefanie Bell Mary Kay Bernat Abraham Bigelow Jeff Bobin Morgan Bodnar Ed Bogert **David Bradley** Marshall Bridger Andrew Bucci Dave Campbell Tammy Case Jamie Chiocco Heather Clancy-Young Jami Colich Amy Conway Jeff Coy **Clay Dawson** Jonathan DiPrinzio Jessica Donor **Bill Dungee Teddy Ernst Heather Evans** Matthew Fabian Mark Ferrara

Scott Fogle John Forbes Denny Fortin **Tina Freeman** Doug Fronzaglia Matthew Fuhrman Frank Gargiulo Carla Gore Linda Hajec Stephanie Hajec Amber Hall Tracie Harmon **Desiree Higley** Todd Hollobaugh Monique Horvath **Debbie Humphreys** Nicole Hyatt Jamie Inferrera Dave Jackson Judy Jaworski Lynda Jaworski-Rapone Angela Johnson Sarah Johnston **Ed Koppes** Anthony Kos **Ron Leeds** Amy Love-Penfield Tara Maciulewicz Josh McCormick **Ronalyn Mitcheltree Rob Myers** Abbi Papale Anna Pascarella

Andy Passinger Karen Paszko **Katie Patterson Bob Patterson Ruth Petrov Terry Pier** Jennifer Pontzer **Kevin Pratt** Andy Pratt Mary Reames Lori Reeves Mary Beth Reynolds **Eric Robbins** Christopher Romba Marcus Schlegel Stephanie Schneider **Tricia Schweiss** Janelle Shollenberger Samantha Smith **Russell Smith** Ella Smith **Kelly Soety Amy Stapleton** Matt Stearns Lora Tarbay **Bill Taylor** Jessica Tingley **Elaine Vance Bill West Mike Williams Beth Zajac**

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"The wide variety of speakers is truly beneficial for the students. It is nice to have different members of the community come speak and I think since they are local, they are more impactful.." ~ PBW Advisor at New Castle High School

Golf Outing

In the summer of 2023, ACES held its' very first golf outing to assist in raising funds for our PA Business Week programming. Sponsoring team Northwest (Jeff Frantz, Sam Kennedy, Ryan Carniewski, and Rob Proctor) took first place with a prize of a free round of golf to The Kahkwa Club. We wanted to thank everyone who sponsored and participated to make the event as successful as it was. Due to the event's success and the astounding response from participants the first time around, we have decided to bring it back this year! If you're interested in attending this year's golf outing or want to learn more, then please visit the link below!

Details and Registration

A Word from ACES

Your contributions have already made a significant impact on the lives of countless students, and with your continued support, we can continue to empower the next generation of entrepreneurs and business leaders.

Join us in our mission to provide students with the tools they need to succeed in today's rapidly changing economy and help us build a brighter future for generations to come.

Please consider making a monthly contribution to support our efforts to provide economic education to high school students.



Your ongoing support will enable us to reach even more students and make a lasting impact on their lives.